TURNING TO THE CLOUD

Successfully executing your enterprise cloud ERP strategy means turning to the world’s most proven, trusted and deployed cloud ERP solution—NetSuite. With more than 40,000 organisations and subsidiaries running NetSuite across more than 160 countries, some of the world’s best-known brands trust their businesses to NetSuite and take their financial and operational processes to the cloud. Why NetSuite?

A BROAD RANGE OF ROBUST ERP and global financial functionality designed for modern businesses, enabling customers to streamline their mission-critical business processes.

DESIGNED FOR A MODERN COMPANY Cloud-based, mobile-enabled and social, NetSuite frees the modern business from antiquated PC-based, anti-social systems locked behind the firewall. At its core, NetSuite provides a dynamic, easy-to-use platform designed for all users across a global organisation that can be accessed via any device, at any time.

A HIGHLY SCALABLE SYSTEM FOR GROWTH with the ability to quickly and easily add functionality as a business grows and international capabilities including support for 190 currencies, 20 languages and automated tax compliance in over 100 countries to fuel global expansion.

WITH NETSUITE, YOU CAN:

1. **Scale With Ease**: Gain the agility, flexibility and scalability your business needs to power innovation and growth.


3. **Future Proof Your Organisation**: Bid farewell to version lock, and improve agility with software that is always current with all customisations carried forward to support your business.
“NetSuite has allowed our team to focus on customers and work towards our main goal — becoming the biggest small company we can possibly be.”  

MARK KELLY, CEO AND FOUNDER, GLOBAL SURF INDUSTRIES

BUILT-IN BUSINESS INTELLIGENCE that delivers a single-version of the truth and provides real-time insights into key business performance indicators for a unified view of the organisation.

COMMERCE-READY CAPABILITIES FOR B2B AND B2C businesses that provide a seamless brand experience by unifying ecommerce and in-store POS to order management, inventory, merchandising, marketing, financials and customer service.

A POWERFUL DEVELOPMENT PLATFORM WITH UNPRECEDENTED FLEXIBILITY that enables businesses to tailor the system to meet their unique requirements and industry-specific needs plus a comprehensive partner ecosystem that can help them scale up, spin off or reinvent business models.
BUILT FOR MODERN BUSINESSES

From fast-growing start-ups to global enterprises, NetSuite powers innovation and growth across a variety of industries. Below is a cross-section of NetSuite customers.

“NetSuite really helps support a true global business with multi-currency functionality, ability to spin up subsidiaries, and track data on customers, vendors and products.”

“We’ve been able to manage significant growth while maintaining a five-person financial team. That’s really a testament to the power of the NetSuite platform.”

“For us the biggest benefit with NetSuite is reporting speed and accuracy on a single source of the truth, which we didn’t have before.”

“NetSuite is an evolutionary step that helps Springfree think more globally. We can deliver relevant and seamless omnichannel experiences to customers in every country.”

“NetSuite has been a real game changer for us—we now have the confidence to successfully continue implementing our global and product expansion strategy.”

“NetSuite as an ERP and webstore system has been really brilliant and going forward, gives us lots of room to grow.”
“Our business can grow with NetSuite, first in Australia, and then all over the world.”

EMMA & TOM’S
NETSUITE provides cloud financials, CRM, ecommerce and professional services automation management for all organisations from fast-growing midsize companies to large global organisations. Additionally, each component of NetSuite is modular, enabling it to be deployed and integrated with existing investments as required. NetSuite OneWorld scales with global businesses by providing complete multi-subsidiary management and support for local accounting regulations.

GLOBAL CLOUD ERP NetSuite provides a complete cloud ERP system for global businesses. Businesses running on NetSuite can populate a single chart of accounts across subsidiaries, or use separate charts-of-accounts for each company within a single instance.

• NetSuite provides complete financial management, including invoicing and sophisticated revenue recognition management. NetSuite accelerates financial processes with real-time multi-currency consolidation and real-time

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G2 Crowd Leader Best Accounting Software 2018*

NetSuite is a leader in G2 Crowd Grid for Best Accounting Software. The best Accounting Software products are determined by customer satisfaction (based on user reviews) and scale (based on market share, vendor size, and social impact) and placed into four categories on the Grid.

roll-up across orders, accounts receivable, accounts payable, payroll, inventory, billing, invoicing and order fulfilment, from local in-country operations to the regional office to global headquarters. NetSuite also provides sophisticated financial and statutory reporting for external stakeholders.

- NetSuite’s optimised order management and fulfilment processes tightly drive the order process from quote to eventual fulfilment. Sophisticated multi-location manufacturing, inventory management and fulfilment ensure continually efficient operations.

- NetSuite streamlines procurement with a complete procure-to-pay process comprising workflow management, approvals, vendor self-service and payment.

- NetSuite’s Business Intelligence gives corporate, division and subsidiary stakeholders a true real-time view into every level of the business.

- NetSuite’s Premier Payroll solution minimises payroll headaches, reduces tedious paperwork and ensures peace of mind in a single, full-service solution.

“The productivity benefits we’ve seen with NetSuite have been fantastic. A task that used to take days can now be done in an hour.”  

TRANSPORT MANAGEMENT SOLUTIONS
“The NetSuite solution gives us the power to successfully run the business so we can focus on growing this company we love. That ultimately motivates all of us.”

MONS ROYALE

“NetSuite OneWorld customers can expect to accelerate financial close times between 20% and 50%.”

NUCLEUS RESEARCH

SERVICES RESOURCES PLANNING (SRP) NetSuite offers the only cloud-native solution for project- and product-based companies that unites sophisticated ERP and professional services automation functionality to meet the business requirements and needs of both product and services companies in a single system. NetSuite SRP automates project management, resource management, project accounting and timesheet and expenses management. It delivers advanced functionality across sales, service and finance that drives down bench time, elevates on-time project delivery, improves invoicing accuracy, streamlines revenue recognition and increases visibility into the services organisation.

NETSUITE OPENAIR OpenAir is the best-in-class professional services automation software designed for professional services organisations of all sizes including both service-based companies, and services divisions within product companies such as hardware or software companies. NetSuite OpenAir can be easily integrated with your technology ecosystem and gives
professional services organisations the ability to run their core business operations including project management, resource optimisation, project accounting, time and expense management, and billing and revenue recognition. Delivering end-to-end automation and visibility, NetSuite OpenAir helps professional services organisations gain real-time insights, increase project profitability, maximise billable resource utilisation and make informed, data-driven decisions.

**OMNICHANNEL COMMERCE** NetSuite SuiteCommerce enables retailers, manufacturers and distributors to seamlessly connect every step of a multi-channel, multi-location business—from ecommerce, POS and order management to merchandising, marketing, inventory, financials and customer support. Featuring an advanced webstore that allows for the creation of uniquely branded and personalised shopping experiences optimised for multiple devices, SuiteCommerce empowers businesses to run across multiple touchpoints—web, brick-and-mortar stores, social, mobile—all from a single, unified cloud-based commerce platform that provides unprecedented visibility into your business and customers.

**CUSTOMER RELATIONSHIP MANAGEMENT (CRM)** NetSuite allows enterprises to automate the opportunity-to-cash process and manage CRM activities across divisions and subsidiaries. It provides global visibility into and management of every aspect of CRM, including marketing campaigns, sales opportunities, forecasts, customer service, partner management and more.

**SUITECLOUD PLATFORM** NetSuite’s proven, secure, reliable and scalable SuiteCloud platform delivers the customisation and extensibility to make NetSuite the business management platform of choice for your current and future needs. SuiteCloud boasts a multi-tenant cloud platform featuring a comprehensive offering of cloud development tools and applications, providing the core infrastructure that a modern business requires including support for industrial-strength standards of availability, disaster recovery and security. It includes an integrated development environment and APIs to build applications on the platform. With SuiteApps, customers gain access to an online marketplace of value-added integrated cloud solutions to power specific business processes or meet industry-specific needs.
NetSuite provides functionality out of the box to meet and adapt to a variety of industry requirements, including yours. Whether for global software companies with advanced revenue recognition needs, manufacturers or wholesale distributors with multi-site inventory and production, professional services organisations with disparate professional services resources and complex multi-currency client billing, or a retail business with multiple channels, NetSuite is the only cloud ERP system with the depth, breadth and flexibility of functionality to meet these needs. The functionality to support your particular business and industry has been built into the core product from the ground up, not a bolt-on afterthought.

Developed from experience working with thousands of companies in a variety of industries, NetSuite’s industry-specific software solutions help you get up and running faster with the capabilities of NetSuite’s cloud computing business management suite—including CRM, accounting/ERP, PSA, ecommerce and order management—while addressing your specific challenges.


**DWA Media Gains New Agility**

1. Transformed itself into a more agile, growth-oriented agency with revenue up to 36%.
2. Global Financial Consolidation across seven subsidiaries.
3. Faster and more comprehensive global visibility resulting in more informed business decisions.

**Life Interiors Empowers Omnichannel Strategy with NetSuite**

1. Tripled its order volume with minimal increase in overhead in the last three years of implementing NetSuite.
2. 5,000 SKUs, more than 120 local and international suppliers, all centrally managed in NetSuite.
3. Opened two new, 750-square-meter showrooms and accelerated plans to expand in Dubai.
Seven Miles Coffee Roasters future-proof its business with NetSuite

1. Reduced the time to consolidate monthly financial records from three weeks to a morning.
2. Significantly reduced accounts receivable by approximately 20 to 30%.
3. Automated payment collection and sales reports, all integrated into one platform.

Mayne Publications Streamlines its Business with NetSuite

1. Unified platform provided high-level visibility across all spectrum of business segment.
2. Realised significant cost productivity by saving 250 employee hours.
3. Achieve efficiency in mailing and distribution by consolidating into one system.

Water For People Making a Difference with NetSuite

1. Ability to tie financials to individual projects and budgets vs. actuals reporting.
2. NetSuite OneWorld facilitates multi-currency transactions in more than a dozen currencies.
3. Centralised NetSuite system to oversee grants and donations improves management of donor restricted expenses.

Global Fitness and Leisure shapes up for omnichannel business success

1. Achieved 70% sales growth within the first year of implementing NetSuite.
2. Website bounce rates reduced from 15% to 4% and 100% increase in website revenues.
3. Doubled the number of warehouses, expanded locations and dealerships into QLD and WA.

Corporate Protection Australia Group Realises Fast ROI

1. 40% revenue growth since implementing NetSuite in 2013.
2. Unified customer records improved sales and service effectiveness.
3. Financial consolidation accomplished in just a couple of hours.

Priava Improves Collaboration Across Subsidiaries

1. Reduced internal emails by 65% across 5 subsidiaries since implementing NetSuite OneWorld.
2. Gained 35% employee efficiency.
3. Real-time reporting and KPIs on dashboards.
NETSUITE FOR ANY SIZE BUSINESS

NetSuite meets the evolving business requirements of companies of all sizes, at every stage of growth. It is the No. 1 choice to run financials / ERP, CRM and ecommerce applications in the cloud.

From start-ups and midmarket businesses, to large multi-national enterprises, NetSuite empowers modern businesses, both private and public, to unlock their growth potential. The cloud-based solution streamlines mission-critical processes and reduces IT costs, allowing you to easily scale and future-proof your business with an agile business platform that evolves as your needs change, regardless of size. Evolve, keep pace and grow with a fully up-to-date IT environment geared for innovation, scale and business transformation.

Scale up, spin-off, acquire new businesses, launch new business models—NetSuite supports you at every stage of growth and evolution with a flexible, scalable platform built for the modern-day business environment.

SMALL, MIDSIZE AND ENTERPRISE

SMALL BUSINESS
Unlock your company’s growth potential with a modern, agile business solution that is cost-effective, scales rapidly and future-proofs your company for long-term innovation and growth.

MIDSIZE BUSINESS
NetSuite for midsize business enables you to accelerate entry into new markets, quickly add new product lines and more easily engage with customers in new channels. Take your business where it was meant to go.

ENTERPRISE
NetSuite has unlocked a whole new world of possibility for global enterprises. Across every industry, every business type (B2B, B2C or B2X), in every part of the world, we enable your team to stay agile and flexible.
"NetSuite has given us a platform that we can easily scale internationally. We’ve eliminated inefficiencies so we can focus on growing the business.”

REFRESH INNOVATIONS
Securing data and achieving uptime can drain enterprise resources and expose the business to risk. NetSuite provides comprehensive disaster recovery, security and uptime capabilities to corporate and the most remote subsidiary.

NetSuite has met a host of audit and security standards including SSAE 16 (SOC 1), PCI-DSS and the US-EU Safe Harbor framework. In addition, NetSuite has modeled its security and risk management processes according to National Institute of Standards and Technology (NIST) and ISO 27000 series of standards. NetSuite guarantees an SLA of 99.5% uptime and delivers unprecedented ERP availability with an average uptime of 99.96%, together with complete performance transparency provided at status.netsuite.com. And for peace of mind, NetSuite’s multiple data centres ensure the most stringent data management, and availability. With four data centres across North America and Europe, NetSuite provides high levels of security, extensive connectivity, performance, support services and fully redundant infrastructure. Additionally, these data centres are powered by 100% renewable energy.

SERVICE, SUPPORT AND TRAINING

PROFESSIONAL SERVICES
Applying deep industry expertise and the proven NetSuite One methodology, SuiteConsulting helps you tailor your NetSuite software solution to your unique business requirements.

SUPPORT
When you have questions or need assistance with your NetSuite business software implementation, the NetSuite SuiteSupport team helps you 24/7.

TRAINING
From instructor-led courses to self-paced e-learning, NetSuite SuiteTraining programmes help you develop NetSuite expertise using the method that's best for your employees and your business.
INVESTED IN YOUR SUCCESS

At NetSuite, innovation is at the core of delivering value to its customers. With over 40,000 customers and tens of thousands of successful implementations, amassed over two decades, NetSuite has a deep understanding of global businesses across all industries and the many challenges that they face. Along with a modern, agile unified platform to run your entire business, NetSuite also offers SuiteSuccess™ a complete programme of professional services, training and support designed for its customers’ success.

NetSuite also offers strategic partnerships with companies such as Accenture, Wipro, Capgemini, Deloitte and Informatica, which further ensure that NetSuite can be integrated and customised to drive success. In addition to the global System Integrators, NetSuite also partners with a variety of solution providers, BPO partners, and technology partners in every part of the world so that you receive the best support in leveraging NetSuite no matter where your business is located.

“As a small, self-funded startup, we needed a platform that was affordable to start and could scale with us, and allowing us to be competitive.”

LIFE INTERIORS

Basil Karam
Founder